



BenAlpin Limited
www.benalpin.com

BENALPIN PROVIDES CONSULTANCY SUPPORT FOR THE ATM INDUSTRY



Who We Are

Founded in 2000, BenAlpin is a UK based independent consultancy. BenAlpin provides specialist domestic and international services with a specific focus on physical security and fraud prevention, throughout the ATM Lifecycle. We also help with security awareness & training. BenAlpin has been a member of the ATM Industry Association (ATMIA) since 2000, of the Global ATM Alliance (GASA) since 2004 and has supported the European ATM Security Team (EAST) since 2004. We created and manage the ATM Security Group on LinkedIn.

How We Can Help

- We assess the potential for security related products/services in new markets. Should market entry be decided, we can help with the business launch/start up.
- We conduct discrete international market intelligence and research studies.
- We work with ATM deployers to review the physical risks to their operations and, if required, to produce an ATM Lifecycle security strategy and assist with its implementation.
- We develop or review physical minimum security requirements for ATM estates.
- We review, audit or develop security policies & procedures for ATM (and other) operations.
- We review, develop or design ATM related service level agreements (Internal & External), based on security policies and procedures.
- We conduct analysis of operations with a view to reducing costs, highlighting procedural gaps, or identifying non-conformance.
- We design and deliver ATM security awareness training modules for management and operational staff, tailored to meet the specific needs and requirements of a business.
- We supply checklists, forms and templates designed to assist ATM deployers.



BenAlpin Limited
www.benalpin.com

About our Lead Consultant

Our Lead Consultant, Lachlan Gunn, has assisted clients with European surveys aimed at market intelligence gathering and product entry strategies, with the raising of funding for asset acquisition or refinance, and with the development and delivery of security training packages for operational staff. He spent several years working in Belgium where he successfully designed and implemented an ATM physical security strategy for Banksys, the main Belgian ATM network provider, and designed and produced full ATM operational procedures and service level agreements (internal & external). The security strategy, and related procedures and service level agreements were validated and accepted by the Belgian Banks, and by staff and contractors.

Lachlan is also founder and a Director of European ATM Security Team Ltd (EAST), an independent and 'non-profit' international ATM user group. EAST has active membership from Banks and ATM Networks representing 25 countries from the Single Euro Payments Area (SEPA), as well as from Canada and Russia. EAST is supported by Europol and Eurojust, and is recognised by many central European bodies including the European Commission, the European Central Bank, the European Payments Council and the European Network Support and Information Agency (ENISA). Lachlan plans and organises member and Board meetings around Europe, liaises with the press and media, produces European ATM Crime reports, European Fraud Updates, and a monthly news update, and manages the website and daily operations. For more information on EAST see <http://www.european-atm-security.eu>

Lachlan has directly contributed to a white paper entitled '*ATM Crime: Overview of the European situation and golden rules on how to avoid it*', published by ENISA, which offers information and advice to all EU citizens. He is co-author of the Best Practice Manual for Physical ATM Security and Technical Editor for the ATM Cash Security Manual, both produced for the Global ATM Security Alliance (GASA), was European Security Adviser to ATMIA from November 2003 to December 2004 and was a Judge for the 2003 ATMIA Global Security Awards. He is currently an approved ATMIA consultant.

Lachlan has spoken at 16 international security conferences in Europe since 2001 including events organised by NCR, Wincor Nixdorf, IIR, Marcus Evans and ATMIA. He has twice addressed the European Plastic Card and Online Fraud conference, as well as 'Fraud Europe' and 'Fraud World'. Most recently he spoke on ATM security at the 2nd Annual Mitigating Card Fraud in Retail Banking conference in London.

Follow Lachlan's blog at <http://atmsecurity-pro.blogspot.com>

Contact Us

Telephone: **+ 44 1828 686344**

Email: **contact@benalpin.com**

Website: **www.benalpin.com**

The information in this leaflet is correct as at April 2011.